



## Axxcess Wealth Management, LLC Model Portfolios

AWM Total Return NQ National 052018

Portfolio Date: 4/30/2018

## Model Portfolio Update- Internal Only



Morningstar Benchmark: US Fund Allocation 50%-70% Equity

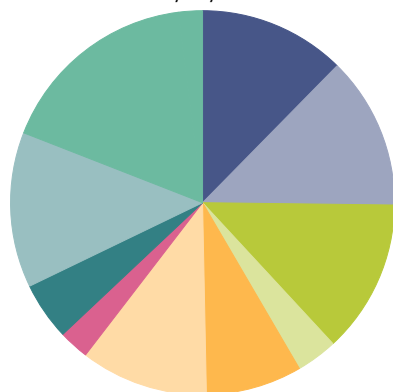
Model Objective: Represents an asset allocation for a moderate investor, with comprehensive investment experience, with a 10-year time horizon or longer.

Strategy: AWM Total Return NQ National 052018

## AWM Total Return NQ National - Equity Sectors (Morningstar)

Allocation

Portfolio Date: 4/30/2018



|                    | %            |
|--------------------|--------------|
| Basic Materials    | 12.4         |
| Consumer Cyclical  | 12.8         |
| Financial Services | 12.9         |
| Real Estate        | 3.5          |
| Consumer Defensive | 8.1          |
| Healthcare         | 10.8         |
| Utilities          | 2.5          |
| Energy             | 4.9          |
| Industrials        | 13.1         |
| Technology         | 17.1         |
| Other              | 2.0          |
| <b>Total</b>       | <b>100.0</b> |

## Current Holdings

|                                         | Ticker | Morningstar Rating Overall |
|-----------------------------------------|--------|----------------------------|
| AWM Total Return NQ National            | —      | —                          |
| AQR Equity Market Neutral I             | QMNIX  | *****                      |
| AQR Style Premia Alternative N          | QSPNX  | *****                      |
| ARK Innovation ETF                      | ARKK   | ****                       |
| BlackRock National Municipal Inv A      | MDNLX  | *****                      |
| BTS Tactical Fixed Income A             | BTFAX  | ***                        |
| Calamos Convertible Opps & Income       | CHI    | ****                       |
| Cambiar International Equity Inv        | CAMIX  | ****                       |
| Goldman Sachs Intl Sm Cp Insights A     | GICAX  | *****                      |
| iShares Gold Trust                      | IAU    | —                          |
| iShares MSCI Global Mtl&Mng Prdcrs ETF  | PICK   | *****                      |
| Matthews Asia Dividend Investor         | MAPIX  | ****                       |
| Nuveen High Yield Municipal Bond A      | NHMAX  | *****                      |
| PowerShares S&P MidCap 400® Eql Wt ETF  | EWMC   | ***                        |
| Schwab Cash Reserves™                   | SWSXX  | —                          |
| Schwab Fundamental US Small Company ETF | FNDA   | ***                        |
| Schwab US Dividend Equity ETF™          | SCHD   | ****                       |
| Schwab US Large-Cap ETF™                | SCHX   | ****                       |

## Key Strategy Updates:

- Reduced number of muni strategies.
- Swapped HY Muni managers.
- Added ARK Innovation.
- Offers a blend of mutual funds and ETFs to create an effective model portfolio.

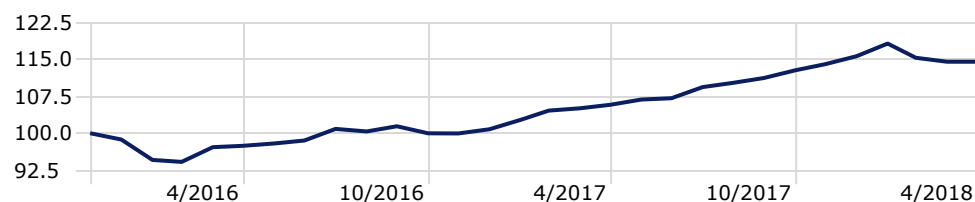
## Performance

Time Period: Since Inception to 3/31/2018

|                              | Inception Date | Return | Best Month | Worst Month | Best Quarter | Worst Quarter | Morningstar Risk |
|------------------------------|----------------|--------|------------|-------------|--------------|---------------|------------------|
| AWM Total Return NQ National | 11/30/2015     | 6.81   | 3.17       | -4.19       | 4.22         | -1.57         | 0.28             |

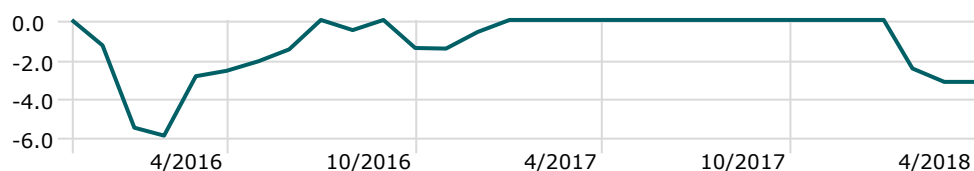
## Investment Growth

Time Period: 12/1/2015 to 4/30/2018



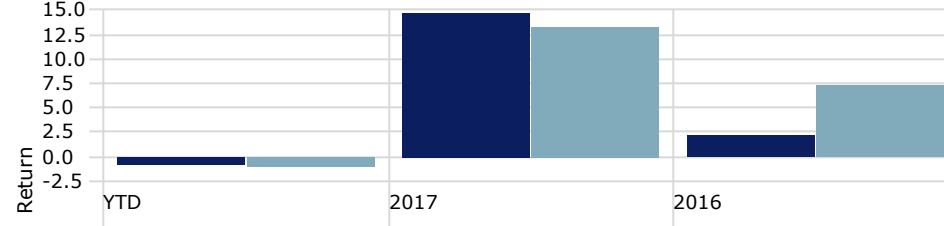
## Drawdown

Time Period: 12/1/2015 to 4/30/2018



AWM Total Return NQ National

## Returns



AWM Total Return NQ National

US Fund Allocation--50% to 70% Equity



Internal Only  
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AWM Model Update- AWM Total Return NQ National 052018

#### Additions

- ARKK: Added ARK Innovation ETF, reducing allocations to Schwab US Large Cap and Schwab US Dividend

#### Subtractions

- SWNTX: Removed Schwab Tax-Free Bond, opting to use only BlackRock National Muni, Schwab fell into bottom half of category across 1-year and 3-year periods

#### Replacements

- Replace Columbia High Yield Muni with Nuveen High Yield Muni - Columbia fell into bottom half of category over 3 and 15-year time periods

#### Performance

Time Period: 12/1/2015 to 4/30/2018 Calculation Benchmark: None

|                                         | Return | Std Dev |
|-----------------------------------------|--------|---------|
| AWM Total Return NQ National            | 5.76   | 5.25    |
| AQR Equity Market Neutral I             | 4.42   | 4.21    |
| AQR Style Premia Alternative N          | 5.61   | 5.30    |
| ARK Innovation ETF                      | 30.70  | 23.31   |
| BlackRock National Municipal Inv A      | 1.96   | 2.88    |
| BTS Tactical Fixed Income A             | 4.56   | 4.47    |
| Calamos Convertible Opps & Income       | 9.39   | 7.84    |
| Cambiar International Equity Inv        | 8.32   | 9.45    |
| Goldman Sachs Intl Sm Cp Insights A     | 14.47  | 10.85   |
| iShares Gold Trust                      | 8.92   | 13.42   |
| iShares MSCI Global Mtls&Mng Prdcrs ETF | 34.30  | 27.33   |
| Matthews Asia Dividend Investor         | 14.89  | 9.99    |
| Nuveen High Yield Municipal Bond A      | 5.53   | 5.19    |
| PowerShares S&P MidCap 400® Eql Wt ETF  | 12.36  | 11.91   |
| Schwab Cash Reserves™                   | 0.45   | 0.10    |
| Schwab Fundamental US Small Company ETF | 12.06  | 12.46   |
| Schwab US Dividend Equity ETF™          | 12.46  | 8.57    |
| Schwab US Large-Cap ETF™                | 12.72  | 8.92    |

#### Commentary on New Strategies

- ARK Innovation: This is an actively managed ETF that invests in companies that benefit from advancements in scientific research relating to three areas: genomic revolution, Web x.0, and Industrial Innovation.

## AWM Total Return NQ National - Top Holdings

Portfolio Date: 4/30/2018

|                                         | Portfolio<br>Weighting % |
|-----------------------------------------|--------------------------|
| BlackRock National Municipal Inv A      | 15.00                    |
| Schwab US Large-Cap ETF™                | 13.00                    |
| Cambiar International Equity Inv        | 7.00                     |
| BTS Tactical Fixed Income A             | 6.00                     |
| AQR Equity Market Neutral I             | 5.00                     |
| AQR Style Premia Alternative N          | 5.00                     |
| ARK Innovation ETF                      | 5.00                     |
| Calamos Convertible Opps & Income       | 5.00                     |
| iShares MSCI Global Mtls&Mng Prdcrs ETF | 5.00                     |
| Matthews Asia Dividend Investor         | 5.00                     |
| Nuveen High Yield Municipal Bond A      | 5.00                     |
| PowerShares S&P MidCap 400® Eql Wt ETF  | 5.00                     |
| Schwab Fundamental US Small Company ETF | 5.00                     |
| Schwab US Dividend Equity ETF™          | 5.00                     |
| iShares Gold Trust                      | 4.00                     |
| Goldman Sachs Intl Sm Cp Insghts A      | 3.00                     |
| Schwab Cash Reserves™                   | 2.00                     |

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